

MISSION ACCOMPLISHED!



Photos courtesy of Ralph Morang

Gundalow Company Annual Report 2011

In Memoriam



Cynthia Raymond
September 9, 1913—December 10, 2011

Cynthia joined the Gundalow Company Board in 2002 as one of the founding members. She was truly an inspiration to the Gundalow Company—was especially keen on building the *Piscataqua*.

We remember her fondly as the wind in our sail.

2011 Summary from the Executive Director

Dear Gundalow Friends,

The Gundalow Company's mission didn't change in 2011 – we are still “protecting the Piscataqua Region's maritime heritage and environment through education and action.”

However, 2011 will stand out as the year the Gundalow Company received a huge amount of community support as we built and launched the *Piscataqua* - the new “sailing classroom” that will be used to teach students and the public about our rivers' history and the need for their protection.

It was a year of extraordinary effort on the part of the Gundalow Company staff, professional shipwrights, board and committee members, the Campaign Team, and numerous volunteers. The financial investment from a growing family of members, sponsors and donors is a daily inspiration as well as a vote of confidence in the importance of expanding our educational programs.

The launching of the *Piscataqua* on December 10, 2011 was a grand celebration of the accomplishments of Paul Rollins and his crew of boatbuilders as well as the many people whose accomplishments were perhaps less tangible than a 64' wooden vessel but were absolutely crucial to the successful completion of this phase of the project.

Looking ahead to 2012 we are eager to start implementing the new programs and making the *Piscataqua* available to teachers, students, locals and visitors. We hope the *Piscataqua* will become an icon of the region – because where else in the world can you go sailing on a gundalow but right here!

We built the *Piscataqua* for you – the next generation of river and bay stewards.

On behalf of the entire Gundalow Company crew, THANK YOU for your continued support.

Molly Bolster
Executive Director



BOARD OF DIRECTORS

Jeffrey H. Taylor, Hopkinton, NH—*Chair*

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Christopher G. Parker, Dover, NH

Cynthia H. Raymond, York Harbor, ME[~]

Arnet Taylor, Jr., Dover, NH

George Samuels, Greenland, NH

Valerie Shelton, Newmarket, NH

Cyrus B. Sweet, III, New Castle, NH

**Retired/Stepped Down in 2011*

[~]Deceased in 2011



STAFF

Molly Bolster, Executive Director

Meridith Davidson, Development Assistant

Barbara Pinto Maurer, Education Director

Nate Piper, Vessel & Project Manager

Barbara Wrobel, Bookkeeper

Carol Walker Aten, Consultant



2011 HIGHLIGHTS

There were approximately 16,814 people of all ages who participated in Gundalow programs and/or events during the 2011 season, up from 12,224 in 2010 and 9,470 in 2009. With the construction of the *Piscataqua* occurring at the Puddle Dock Shipyard, the Gundalow Company received great press coverage in the *Portsmouth Herald*, *Fosters*, *SeacoastNH.com*, *NH Gazette*, *the WIRE*, and several other newspapers, online and printed calendar announcements, and a piece on NHPR and NH Chronicle. The Gundalow Company was featured in over 62 printed articles and mentioned in numerous calendar listings during the 2011 season.

2011 Number of participants

GUNDALOW TOURS

25 public days on the <i>ADAMS</i>	3,000
147 staffed days at the Shipyard	11,626
24 programs at the Shipyard	822

STUDENTS

24 programs at the Shipyard	150 <i>students</i>
<i>ADAMS</i> Dockside Program	3,100 <i>students</i>
<i>and 750 teachers/chaperones</i>	

SPECIAL EVENTS AND PROGRAMS

Annual Meeting	126
Boat Builder Chats (5 evenings)	103
Contemporary Coastal Issues events	70
Celebrate Our Rivers	327
Chowder Festival	250
Gundalow Gatherings	137
High Tide Tunes (7 evenings)	287
Launching of the <i>Piscataqua</i>	1,000
NH Fish and Lobster Festival	135
Shutter Plank Party	300
TALL SHIP event	1,733
UNH Know the Coast Day	175
Volunteer Events & Trainings (5 events)	177
Winter Movie Series	142



EDUCATION PROGRAMS

Gundalow Company staff and volunteers provided a variety of exciting educational opportunities at various sites during 2011. With the *Piscataqua* under construction at Puddle Dock on Strawberry Banke and the *Captain Adams* docked at Prescott Park for much of the season, we were able to offer hands-on experiences that took advantage of both locations. And for the first time ever we collaborated with Strawberry Banke education staff to develop a 90-minute "time travel workshop" focused on gundalows and the tidal rivers.

Gundalow staff also collaborated with the Prescott Park Arts Festival, the Moffatt-Ladd House and Gardens, the Piscataqua Maritime Commission and the University of New Hampshire to offer specialized programs for school groups, local residents and seacoast tourists. Highlights of the season ranged from hosting a Little Bay oyster farmer on the *Adams* - shucking and selling fresh oysters during the annual Chowder Fest - to welcoming guests onboard at Adams Point during the university's annual "Know the Coast Day".

In addition to coordinating education programs on the *Adams*, at the Puddle Dock shipyard and in local classrooms, the Gundalow Company conducted daily education programs at the Great Bay Discovery Center during the months of September and October, where the *Captain Adams* is part of the field trip they offer on the Cultural History of the Great Bay Estuary, with at least 1500 students and 300 teachers/chaperones visiting.

The Gundalow Program Committee worked closely with education staff to design and develop hands-on exhibits at the construction site and staffed the shipyard through-out the season, interpreting the project for close to 12,000 visitors.

The Gundalow Company was able to take 50 teachers sailing on the schooner *Ardelle* in the fall. This grant-funded program gave these educators a glimpse of the programs being developed for the *Piscataqua*, and provided staff with invaluable feedback and suggestions.



PUBLIC PROGRAMS



For the third consecutive year, the Gundalow Company staff and volunteers organized five **“Celebrating Our Rivers”** events. These events coincided with the open Public Markets at Strawberry Banke which drew several thousand visitors to the site. The Gundalow Company had a table set up each time with exhibits and information that was distributed by volunteers. At each event at least one river monitoring group was featured and volunteer river monitors provided additional information about their work and ways to get involved. This proved to be an effective way to generate interest and active participation by the public in learning about this region’s maritime heritage and current environmental issues. Partners in 2011 included the Great Bay Stewards, Lamprey River Advisory Committee, Bellamy River Monitoring Group, Winnicut River Watershed Coalition, and Oyster River Watershed Association.



Gundalow Company staff coordinated and hosted a schedule of four **“Contemporary Coastal Issues”** lectures, presentations, and one panel discussion given by staff and experts from partner organizations. The theme of the 2011 series was **“Seeking Solutions to our threatened local Water Quality”** and took place at the Gundalow Company office. Topics included an overview of the role of PREP, the efforts of TNC and UNH to restore oyster populations, and the ongoing research and projects at the UNH Storm Water Center. We hosted an interactive discussion about sources of alternative energy with Dennis Meadows, Jen Kennedy, Ken Baldwin, and Albert Sciaky covering topics such as the UNH Marine Debris to Energy project, tidal power potential, and a project to use bio fuel in commercial vessels.



PUBLIC PROGRAMS

Gundalow Company staff and volunteers coordinated the schedule for moving the *Adams* to many fewer locations in 2011 in order to take advantage of the fact that the *Piscataqua* construction site – across the street from our dock - was a major attraction. Signage directed people to the *Adams* after they saw the *Piscataqua*, and we felt it was a much better way to tell the story. The consistent message all season was to explain the historical importance of gundalows while emphasizing the educational stewardship opportunities the *Piscataqua* will provide. Gundalow Company staff coordinated two volunteer training sessions, recruited and trained 43 new volunteers, and supervised a core group of over 100 volunteers. 2011 broke our previous record for volunteer hours, increasing from 114 volunteers who contributed 3,791 hours in 2010 to 116 volunteers who contributed 5,264 hours in 2011.

In order to expand our outreach efforts year-round, we added a winter maritime and sea adventure film series and a summer series of regularly scheduled informal conversations with the shipwrights who built the new gundalow. We also hosted a series called “High Tide Tunes” when local musicians performed onboard the *Adams* on summer evenings at Prescott Park. Together these events attracted over 600 participants.



Thank you for helping us build the *Piscataqua*!

BOATBUILDING CREW

Paul E. Rollins, Sr., Master Shipwright
Nick Brown, Boat Builder
Mike Dumas, Welding & Fabrication
Dennis Glidden, Machinist
Nate Greeley, Boat Builder
Peter Happny, Blacksmith
Cliff Punchard, Machinist
Geno Scalzo, Master Caulker
Joe Taylor, Boat Builder
Terry Whiting, Systems
Dana Woods, Kittery Point Yacht Yard
Dave Simonelli, Kittery Point Yacht Yard
Tom Allen, Kittery Point Yacht Yard
Kate Cavanaugh, Summer Intern
Sue Kaufmann, Shipyard Interpreter
Frank Stewart, Shipyard Interpreter

CAMPAIGN TEAM

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Joey Donnelly, York Harbor, ME
Dudley Dudley, Durham, NH
Harriet Forkey & Jere Lundholm, Durham, NH
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Brenda Johnston, Rye, NH
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John Lamson, Newington, NH
Guy Marshall, Portsmouth, NH
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Jack O'Reilly, Newington, NH
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Cy & Bobbie Sweet, New Castle, NH
Jeffrey H. Taylor, Hopkinton, NH

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Canoe Harbor Consulting
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USCG
CWO Brian Smith, USCG
Nat Wilson, Sailmaker

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Thank you for helping us build the *Piscataqua*!

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Thank you for helping us build the *Piscataqua!*

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E. Scott Allmendinger

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In memory of Thomas Brewster
Helen Brewster

In memory of TenBroeck Cornell
Gay Weaver Cornell

In honor of Cmdr. Arthur Dionne
Anonymous

Thank you for helping us build the *Piscataqua*!

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Rodney & Lee Roberts

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Ed & Dale Valena

In honor of Bill Purinton

Ginny & Marc Alterio

In memory of Maria Sciaky

In honor of Philip Wade

Major S.D. Wade

In honor of Jeremy Waldron

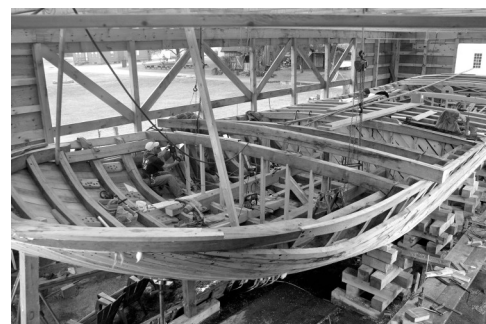
E. Scott Allmendinger

In memory of Steve Winship

Concord Yacht Club

In honor of Lawrence Yerdon, D. Bruce Montgomery & Joseph C. Donnelly, Jr

Elisabeth Bartlett Sturges



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New Hampshire Charitable Foundation
New Hampshire Coastal Program
NOAA B-WET
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Exeter Historical Society
Exeter River Local Advisory Committee
Great Bay Discovery Center
Great Bay Estuarine Research Reserve
Great Bay Resource Protection Partnership
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Spruce Creek Association
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Gundalow Company Fiscal Year ending December 31, 2011

Profit & Loss

	Total
Income	
Donations	40,063
Investments	25,284
Events	11,553
Grants (Program support)	68,250
Memberships	27,555
Merchandise Sales	8,977
Programs	1,633
Miscellaneous	1,327
	184,642
Expenses	
Development	10,724
Insurance	8,367
Merchandise Purchased	100
Occupancy	17,632
Office Administration	8,087
Personnel & Related Expenses	119,219
Professional Fees	4,365
Programs	7,742
Technology	967
Vessel Maintenance & Operations	3,959
	181,162
Net Income	3,480

Balance Sheet

Cash	78,446
Grants and Accounts Receivable	20,574
Pledges Receivable	
Deposits	
Prepaid Expenses	
Total Current Assets	99,020
Office Equipment	865
Vessel Machinery/Equipment	11,548
Total Fixed Assets	12,413
NHCF Agency Fund	35,841
Total Assets	147,274
Current Liabilities	176
Deferred Revenue	55,000
Net Assets	92,098
Total Liabilities and Net Assets	147,274



Piscataqua Project

Construction Costs through December 2011 & Projected Expenses for 2012

Campaign & Construction Costs Jan '08-Dec. '11	741,118
2012 campaign & construction estimates	220,810
Contingency	60,000
Additional 2012 campaign-related expenses:	
Operating Support & Program Supplies	100,000
Advertising	7,500
Photography	5,000
Technology	11,800
Work Boat`	60,000
 Total Project Costs/Estimates through 2012	 1,206,228





CREDITS

The following people and businesses have supported Gundalow Company marketing, communication and exhibits throughout 2011.

Photography:

Ralph Morang, official photographer
Michael Sterling, in-kind photographer
Dave Mason, volunteer photographer

Graphic Design:

Alicen Brown, Studio NaCl